

**STURDIVANT & CO. EXPANDS EQUITY RESEARCH TEAM ... WELCOMES  
DIRECTOR OF EQUITY RESEARCH, BRIAN T. HANNON**

**Mt. Laurel, NJ – (April 11, 2013)** - Sturdivant & Co., Inc., a leading boutique investment firm, has named Brian T. Hannon as Senior Vice President, Director of Equity Research. Mr. Hannon will lead the Firm's research team while expanding our footprint, as well as, strengthen relationships with our industry partners.

"Mr. Hannon brings more than 30 years of expertise and business leadership, making him well-positioned to lead our research team," said Sturdivant & Co.'s President, Carl R. Gibbs, Jr. "His background and extensive industry knowledge are invaluable assets to our Firm as we continue to leverage our platform to better serve our Clients. We are pleased to welcome Brian as we continue to grow our research platform".

Mr. Hannon joins the Sturdivant team from Morgan Stanley Smith Barney, where he provided customized investment counsel for individual & institutional clients. Prior to MSSB, Mr. Hannon founded, launched and operated Qubit Investments, an alternative investment advisory firm. During his tenure, he developed a proprietary investment process and policy guidelines for a long/short equity strategy. Previously, Mr. Hannon managed large-cap value portfolios and conducted equity research at Delaware Investments.

"I am very excited and honored to assume this leadership role," said Mr. Hannon. "We have a tremendous opportunity to further strengthen Sturdivant's presence within the research arena and I look forward to working with the Sturdivant team whom I've known for many years."

**About Sturdivant & Co., Inc.**

Sturdivant & Co., Inc. is a full service brokerage firm with over twenty years capital markets experience. Our offices are located in Mt. Laurel, New Jersey and Chicago, Illinois. We bring unique and in-depth knowledge of the companies, the business climate, the economy and the politics of "the region" to clients in diverse geographies. Our experienced and committed team of research and trading professionals, strengthened by our technology, market intelligence and solid relationships, enables us to consistently provide outstanding service.

For more information, please visit [www.sturdivant-co.com](http://www.sturdivant-co.com).

Contact

Terry A. Williams

856:433:6122

[twilliams@sturdivant-co.com](mailto:twilliams@sturdivant-co.com)